

DataSalmon Rule Book Index

The DataSalmon Index is developed by the company LVA Indices for DataSalmon. It feeds on weekly deliveries sale prices of the main Chilean producers.

The companies that provide the information have a Non Disclosure Agreement with DataSalmon in order to protect the confidentiality of the information.

In the same way, the companies that provide the information are open to being audited by DataSalmon in order to verify the veracity of the information.

Here are the features and price shipping format.

Features:

- The weekly reporting period is from Monday to Sunday.
- The data must be sent between Monday to Tuesday until 11 am of the following week to DataSalmon.
- It should report sales to the first non-customer related. In other words, the reported data it's not the sale price to subsidiaries, but the first customer that has no relationship with the company.
- It should inform **only Spot sales**, no contract sales. Spot (to DataSalmon) is understood as all negotiated sales for delivery within **less than 30 days**.

Atlantic salmon:

Features Prices U.S.:

- Report all sales invoiced in the corresponding week.
- Product: Fresh fillet Trim C, D and E; sizes 1-2, 2-3, 3-4 and 4-5.
- Price: USD/Lb, FOB of the following ports of entry: Miami, NYC, LAX, Dallas, San Francisco, Seattle or Salt Lake, to the first unrelated (not between subsidiaries) and includes handling and custom. In case of sales C + F, is considered a Custom and Handling extra value. (The values of custom and handling are updated every three months)

Features Rates Brazil:

- Due to the special export regulations to Brazil through the proforma invoice system, the reported information will be the price negotiated by size with customers and not the price of the proforma invoice.
- Product: Fresh H/ON, Premium quality, sizes 6-8, 8-10, 10-12, 12-14, 14-16, 16-18. The volumes reported are the dispatched on the invoice. In this way, it is reported the negotiated price and the volumes shipped.

- Price: Usd/Kg, FOB Puerto Montt.

Features Rates China:

- Report all sales invoiced in the corresponding week.
- Product: Fresh H/ON, Premium quality, sizes 5-6 and 6-up. The volumes reported are the dispatched on the invoice.
- Price: Usd/Kg, CFR Shangai

Sending Format Prices:

1. The file must be in plain text format (csv or txt) or Excel , ideally generated automatically, so that is always the same format.

2. The file name must have the format " COMPANY_YYYY_WEEK " for example, SalmoneraChile_2013_02.txt .

You can send two files: one with the selling prices to the U.S. and other with those of BRAZIL. In this case, the file name should have the format " COMPANY_DESTINY_YYYY_WEEK " for example , SalmoneraChile_USA_2013_02.txt , if the second week of 2013 to USA .

3. The numbers (price and quantity) must have the decimal separator , and no thousand separator. (The column separator should be a point comma).

4. The file must include the column headers.

5. The minimum required columns, valid values for these and the order in which they come are:

1. Transaction Date: The date should correspond to the week of the file. The date format must be in ISO format (YYYYMMDD) .

2. Product: There are valid are " TRIM C " , " D TRIM " , "TRIM E" and " H / ON". The trim C , D and E are for FOB Miami , while the HON is for PMC FOB or CFR Shangai

3. Size: size units are in pounds. The suggested size ranges are C1 -2 , C2-3 , C3-4 , C4- 5 for the trim C , D and E and C8-10 , C10-12 , C12-14 , C14-16 , C16 -18 or C5-6, C6-up for the HON .

4. Amount: The amount of trim C , D and E are in pounds , while the H / ON are in kilograms.

5. Price: The price of the trim C , D and E are in USD / lb , while the HON are in USD / Kg .

6. POE: The POE of trim C , D and E is Miami , NYC , LAX, San Francisco , Seattle , Dallas , Salt Lake, in case you have a different destination it should be deflated to FOB Miami. For the H / ON is Puerto Montt (No matter what the text used to identify the ports , the important thing is that you always use the same identifier) .

7. Destination: The destination of the trim C , D and E is USA , while the H / ON is BRAZIL .

Example USA:

FECHA TRANSACCION	PRODUCTO	CALIBRE	CANTIDAD	PRECIO	POE	DESTINO
20130328	TrimC	C2-3	5250	5.01	MIA	USA
20130325	TrimD	C1-2	9036.1	4.64	MIA	USA
20130327	TrimD	C3-4	3584.8	4.1	MIA	USA
20130327	TrimD	C1-2	5415.47	5.55	LAX	USA
20130327	TrimD	C1-2	3565.76	4.55	MIA	USA
20130327	TrimC	C4-5	5351.48	4.9	LAX	USA

Example Brazil

FECHA TRANSACCION	PRODUCTO	CALIBRE	CANTIDAD	PRECIO	POE	DESTINO
20130328	H/ON	C8-10	5250	6.10	MIA	USA
20130325	H/ON	C10-12	9036.1	6.30	MIA	USA
20130327	H/ON	C12-14	3584.8	6.80	MIA	USA
20130327	H/ON	C10-12	5415.47	6.30	LAX	USA
20130327	H/ON	C12-14	3565.76	6.80	MIA	USA
20130327	H/ON	C14-16	5351.48	7.40	LAX	USA

Example China

FECHA TRANSACCION	PRODUCTO	CALIBRE	CANTIDAD	PRECIO	POE	DESTINO
2018-11-14	HON	C5-6	2,000,11	9,60	PVG	CHINA
2018-11-14	HON	C5-6	2,000,11	9,60	PVG	CHINA
2018-11-14	HON	C6-UP	2,000,11	9,80	PVG	CHINA
2018-11-14	HON	C6-UP	2,000,11	8,30	CAN	CHINA
2018-11-14	HON	C6-UP	2,000,11	8,40	PVG	CHINA
2018-11-14	HON	C6-UP	2,000,11	8,50	PVG	CHINA